

# New vs. Refurbished

## NEW vs. REFURBISHED

*Buying refurbished just makes more sense.*

*At **Test Equipment Solutions Today**, we believe the best value for your company's dollar lies with refurbished equipment—and we're not alone.*

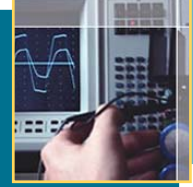
*More companies than ever are looking to refurbished equipment to help stretch their budgets.*

*Once considered an alternative means of cutting costs, the refurbished market has now become mainstream.*

*Whether you want to buy, lease, rent or trade equipment,*

***Test Equipment Solutions Today** can supply you with quality-refurbished products at a great value.*

*Read on to discover the advantages of selecting pre-owned technology from **Test Equipment Solutions Today** . . .*



### Quality Assured

#### Price:

Refurbished equipment could save you up to 30-70% off the price of new equipment. Think long-term: because refurbished equipment offers the same quality product at a discounted price, you achieve a better overall Return on Investment (ROI).

#### Speed:

**Test Equipment Solutions Today** can ship your pre-owned equipment from our inventory. Because we keep our own stock and have over 200 equipment sources we don't have to wait for merchandise to be shipped out from the manufacturer, which translates to quicker ship times and bigger savings for you.

#### Performance:

Virtually the same performance as new equipment with more configuration options.

#### Reliability:

**Test Equipment Solutions Today's** equipment is "Fully Calibrated", meaning it is fully tested, refurbished and guaranteed before being released for sale.

#### Flexibility:

**Test Equipment Solutions Today** offers options not available on new equipment, such as long-term and short-term financing and short-term rentals.

#### Warranty:

12 month warranty on most equipment we sell.

#### Value:

Refurbished systems have already depreciated and will retain their value, whereas new systems lose their value within 1-3 years. Three Year Guaranteed Trade UP Program available.

#### Choice:

We have many available models, from versions you currently have up to the latest and greatest versions.

#### Quality Assured:

The general industry timeline for equipment to fail is within its first 48 hours of operation. With refurbished test equipment, this risk is greatly reduced because it has already been tested and refurbished.



Test Equipment Solutions Today  
1155 Triton Drive,  
Suite A  
Foster City, CA 94404

**Tel: 888-889-8378**  
**Fax: 650-577-8822**  
**www.testsolu.com**

**Excellence in Electronic Test and Measurement**